OFFICIAL COMMERCIAL RATE CARD & PROPOSAL SCHEDULE

Shomar Security Platform Standard Commercial Paper

A comprehensive enterprise rate card, licensing architecture, usage entitlement schedule, and commercial order framework for prospective clients, partners, and procurement committees.

Document Reference:	SHOMAR-COMM-2026-v2.4	**Issuing Entity:**	CyberCapSec LTD (RC: 7048210)
Effective Schedule:	FY 2026/2027 (Valid through Q4 2027)	**Security Classification:**	Commercial-in-Confidence
Official Exchange Parity:	NGN 1,500 : $1.00 USD (Sovereign Parity)	**Evaluation Pilot:**	14-Day Free Enterprise Pilot Included

COMMERCIAL COMMITMENT: This commercial paper defines standardized enterprise pricing, capacity boundaries, and modular options for Shomar. All fees are fixed annually with price protection for the term of engagement. Clients may choose direct full-platform bundling or select modular solution pillars scaled to capacity.

1. Executive Overview & Strategic Value Proposition

Shomar is the unified security operations, automated vulnerability assessment, and continuous compliance platform purpose-built for African and emerging-market technology companies, regulated financial institutions, and multinational enterprises. By integrating three mission-critical cybersecurity disciplines into a single sovereign engine, Shomar eliminates vendor sprawl, replaces static consultant PDF reports with automated continuous testing, and provides instant audit readiness for local and global regulators.

The Three Unified Solution Pillars:

Pillar 1: Automated VAPT (Penetration Testing): Continuous target surface discovery, automated exploit proof-of-concept verification, and board/auditor retest verification reports delivered in hours instead of months.

Pillar 2: Compliance & Audit Management: 16+ Pan-African and international frameworks (NDPA, ISO 27001, SOC 2, PCI DSS 4.0, CBN Cybersecurity Framework, SEC VASP, Kenya DPA, South Africa POPIA), cryptographic evidence vaults, and external auditor portals.

Pillar 3: SecOps & DevSecOps Scanning: Repository SAST code scanning, SCA dependency vulnerability analysis, secret leak detection, PCI ASV readiness scans, CI/CD pipeline release gates, and customer-controlled private scan workers.

PCI DSS COMPLIANCE SCOPE: Shomar provides continuous automated PCI ASV Readiness Scans and evidence packaging to ensure audit readiness prior to formal submission. Shomar operates as an ASV readiness assessment platform; formal quarterly external ASV attestation certificates are validated through accredited PCI SSC Approved Scanning Vendors.

2. Core Platform Licensing Tiers (Full Platform Bundles)

Organizations licensing the complete Shomar platform benefit from the **Full Platform Bundle**, which activates all three solution pillars (VAPT + Compliance + SecOps) with built-in multi-module platform savings. All licence tiers include an instant 14-day zero-risk enterprise evaluation pilot.

Licence Tier	Target Buyer Profile	Annual Fee (USD)	Annual Fee (NGN)	Monthly Equiv.	Core Allowances Summary
Starter	SMEs, Early Fintechs, Startups	**$4,600 / yr**	**NGN 6,900,000 / yr**	~$383 / mo	3 Users • 3 Projects • 100 Scans/mo • 2 VAPTs/qtr • 1 Framework • 5 GB Vault
Growth ***(Most Popular)***	Scaling Fintechs, Payments, SaaS	**$11,550 / yr**	**NGN 17,325,000 / yr**	~$962 / mo	10 Users • 15 Projects • 500 Scans/mo • 8 VAPTs/qtr • 3 Frameworks • 25 GB Vault
Business ***(Recommended)***	MFBs, Finance Houses, Regulated	**$27,000 / yr**	**NGN 40,500,000 / yr**	~$2,250 / mo	25 Users • 50 Projects • 1,500 Scans/mo • 20 VAPTs/qtr • 6 Frameworks • 100 GB Vault
Enterprise ***(Bespoke)***	Tier-1 Banks, Multinationals, Gov	**From $60,000 / yr**	**From NGN 90,000,000 / yr**	Custom SLA	Custom Users • Custom Repos • Custom Scans • Custom VAPTs • Sovereign On-Prem Enclave

3. Modular & A La Carte Pricing Schedule (Buy What You Need)

Organizations wishing to license individual platform capabilities independently before expanding into a full platform bundle can license modules a la carte. Below is the standardized modular schedule scaled to organizational tier capacity:

Solution Pillar	Starter Annual	Growth Annual	Business Annual	Enterprise Annual
VAPT (Penetration Testing)	$1,800 / yr (NGN 2.7M)	$3,600 / yr (NGN 5.4M)	$8,000 / yr (NGN 12.0M)	$20,000+ / yr (NGN 30.0M+)
Compliance & Audit Mgmt	$1,800 / yr (NGN 2.7M)	$5,000 / yr (NGN 7.5M)	$13,000 / yr (NGN 19.5M)	$25,000+ / yr (NGN 37.5M+)
SecOps / DevSecOps Scanning	$2,000 / yr (NGN 3.0M)	$4,500 / yr (NGN 6.75M)	$9,000 / yr (NGN 13.5M)	$22,000+ / yr (NGN 33.0M+)
Combined A La Carte Value	**$5,600 / yr (NGN 8.4M)**	**$13,100 / yr (NGN 19.65M)**	**$30,000 / yr (NGN 45.0M)**	**$67,000+ / yr (NGN 100.5M+)**
Full Platform Bundle Rate	**$4,600 / yr (NGN 6.9M)**	**$11,550 / yr (NGN 17.325M)**	**$27,000 / yr (NGN 40.5M)**	**$60,000+ / yr (NGN 90.0M+)**
Client Bundle Savings	**Save $1,000 (17.9%)**	**Save $1,550 (11.8%)**	**Save $3,000 (10.0%)**	**Save $7,000 (10.4%)**

Dual-Pillar Combination Discount: Clients selecting any 2 standalone pillars receive an automatic **7.5% - 8% multi-module discount** on the combined subscription value.

4. Comprehensive Usage Allowances & Entitlement Matrix

The following entitlement matrix defines operational boundaries and allocations included with each commercial licence tier:

Dimension / Metric	Starter	Growth	Business	Enterprise	Operational Scope & Guidance
Included Users	3	10	25	Custom	Named member accounts with role-based access control (RBAC).
Included Projects	3	15	50	Custom	Connected software repositories, applications, or API workspaces.
Monthly Standard Scans	100	500	1,500	Custom	Completed automated SAST, SCA, secret detection, and PCI ASV readiness scan runs.
Concurrent Scan Jobs	1	3	8	Custom	Parallel execution threads across worker pools and CI/CD pipelines.
Automated VAPTs / Qtr	2	8	20	Continuous	Bounded automated penetration tests with auditor retest verification.
Compliance Frameworks	1	3	6	Custom	Independently maintained framework assessments (NDPA, ISO, SOC 2, etc.).
Evidence Storage Vault	5 GB	25 GB	100 GB	Custom	Cryptographically signed tamper-evident regulatory evidence vault.
Scan History Retention	90 days	12 months	24 months	7+ Years	Longitudinal vulnerability history and auditor trend analysis.
Deployment Option	Cloud SaaS	Cloud SaaS	Cloud / Enclave	Cloud / Enclave	Cloud SaaS standard. Dedicated Enclave air-gap appliance: +$15,000 / NGN 22.5M per annum.
Support SLA	Email (24h)	Priority (8h)	Priority+Onb.	24/7 (15m P1)	Contractual response time guarantees with named account engineer.

5. Standard Add-On Catalog Rate Card

Organizations requiring extra capacity beyond their tier allocation can add modular capacity units at transparent annual rates without upgrading their core licensing tier:

Add-On Item	Expansion Unit	Annual Fee (USD)	Annual Fee (NGN)	Scope & Operational Deliverable
Dedicated Sovereign Enclave ***(Air-Gapped Appliance)***	Sovereign Appliance Kit	**+$15,000 / yr**	**+NGN 22,500,000 / yr**	100% disconnected air-gapped on-premise Kubernetes appliance, offline cryptographic licensing, local MinIO vault & dedicated onboarding pod. (Business & Enterprise eligible).
Additional Users	+5 Named Users	$300 / yr	NGN 450,000 / yr	Expands seat capacity across Developer, Auditor, or Executive roles.
Additional Projects	+5 Connected Projects	$600 / yr	NGN 900,000 / yr	Adds 5 software repositories, mobile applications, or API workspaces.
Additional Standard Scans	+250 Scans / month	$1,200 / yr	NGN 1,800,000 / yr	250 additional monthly completed scans for active CI/CD pipelines.
Additional Automated VAPTs	+4 VAPTs / quarter	$1,600 / yr	NGN 2,400,000 / yr	4 additional bounded automated penetration tests per quarter with reports.
Additional Framework	+1 Framework	$1,500 / yr	NGN 2,250,000 / yr	One independently maintained regulatory framework with automated evidence.
Premium Onboarding Package	One-Off Package	$1,000 one-off	NGN 1,500,000 one-off	Dedicated security engineer onboarding, policy mapping & auditor prep.

6. Deployment Architecture & Code Sovereignty Guarantee

Shomar provides three enterprise deployment models to satisfy stringent banking, regulatory, and national data sovereignty mandates:

Deployment Model	Infrastructure Target	Source Code Exposure	Best Fit Organization
Cloud SaaS (Standard)	Hardened AWS infrastructure (eu-west-1 / af-south-1).	Zero code retention. Repositories cloned to ephemeral RAM and destroyed immediately.	Fast-moving SaaS, seed fintechs, digital startups needing zero operational overhead.
Customer-Controlled Scan Workers	Hybrid SaaS: Management plane in cloud; scan workers in customer VPC.	Code NEVER leaves customer perimeter. Only vulnerability findings and SHA hashes egress.	Regulated fintechs, payments processors, and financial institutions.
Sovereign Dedicated Enclave ***(+$15,000 / NGN 22.5M/yr)***	100% private cloud or on-prem air-gapped data center (Kubernetes / OpenShift).	Completely isolated. Zero telemetry or external egress. Offline asymmetric cryptographic license.	Tier-1 commercial banks, central regulators, defense and national infrastructure.

7. Service Level Agreements & Corporate Billing Coordinates

Platform Availability: Cloud SaaS offers a 99.9% monthly uptime guarantee. Enterprise licences carry a 99.95% monthly uptime SLA backed by contractual service credits.
Incident Response Times: P1 Critical incidents carry a guaranteed < 1-hour response for Business and < 15-minute 24/7 response for Enterprise.

Corporate Entity Parameter	Official CyberCapSec LTD Coordinates
Beneficiary Legal Entity Name	CyberCapSec LTD
Company Registration Number	RC: 7048210 (Federal Republic of Nigeria)
Corporate Banking Institutions	Zenith Bank PLC / Providus Bank PLC
Supported Settlement Rails	International SWIFT Wire (USD), NIBSS Corporate Wire (NGN), Online Corporate Card
Standard Payment Terms	Annual upfront subscription; Net-15 or Net-30 payment terms upon invoice execution.
Remittance & Invoicing Email	billing@shomar.io / procurement@cybercapsec.com

8. Commercial Order Schedule & Client Sign-Off Form

To execute an order under this Standard Commercial Schedule, complete the authorization form below and submit a countersigned copy to **sales@shomar.io**:

Client Legal Entity Name: _____	**Registration / Tax ID:** _____
Primary Technical Contact: _____ (Email: _____)	**Primary Billing Contact:** _____ (Email: _____)
Selected Licence Tier: [ ] Starter ($4.6k) [ ] Growth ($11.55k) [ ] Business ($27k) [ ] Enterprise	**Currency: [ ] USD ($) [ ] NGN (■)**
Modular Pillar Selection (if A La Carte): [ ] VAPT [ ] Compliance [ ] SecOps [ ] Dual-Pillar	**Deployment:** [ ] Cloud SaaS [ ] Private Worker [ ] Sovereign Enclave
Net Agreed Annual Fee: _____	**Effective Start Date:** _____

AUTHORIZED CLIENT SIGNATORY	CYBERCAPSEC LTD (SHOMAR) ACCEPTANCE
Name: _____	**Name:** _____
Title: _____	**Title: Commercial Director**
Signature: _____	**Signature:** _____
Date: _____	**Date:** _____